



## **EXPRESSION OF INTEREST (EoI) FOR PROVISION OF OIL SPILL RESPONSE (OSR) SERVICES AT VIRAMGAM AND BHOGAT TERMINALS, GUJARAT**

**Cairn Oil and Gas**, a vertical of **Vedanta Limited** is the Operator at onshore block RJ-ON-90/1 located in Barmer & Jalor Districts in the state of Rajasthan, India. The Block contains a number of major oil discoveries including the Mangala field. A pipeline is laid to transport crude oil from the Block at Barmer, Rajasthan to coastal terminal facility in Gujarat and to sell crude oil to coastal customers through Single Point Mooring (SPM) system installed in Arabian Sea near Bhogat, Gujarat in India.

The Operator on behalf of itself & Joint Venture (JV) partner(s) invites interested contractors with proven capabilities and demonstrated performance in similar requirement to express their interest for pre-qualification to participate in the National Competitive Bidding Process for the **“PROVISION OF OIL SPILL RESPONSE (OSR) SERVICES AT VIRAMGAM AND BHOGAT TERMINALS, GUJARAT”** on long term basis.

### **Scope of Work broadly includes:**

1. Provisioning of Oil Spill Response (OSR) services and associated manpower/ equipment support.
2. Deployment of dedicated standby trained manpower and equipment/ consumables to respond to emergencies along the pipeline locations.

### **Interested companies meeting following criteria should respond to this EoI:**

1. Contractor shall have minimum three (03) years of experience in preceding five (05) years in providing oil spill response services to Oil and Gas industries.
2. Turnover in each of the immediately preceding two financial years should be equal to or more than the estimated average annual contract value.
3. Positive net worth in each of the immediately preceding two financial years.

### **Participants are requested to submit the following pre-qualification documents as a minimum:**

1. Letter of interest clearly indicating the project reference.
2. Details of experience/technical requirements:
  - Experience details in provisioning similar services for three (03) years (in preceding five (05) years) which includes contract copy, detailed scope, resources involved, and location of work and contract duration. Contact details from the earlier projects shall also be provided.
3. Typical Project Planning and Execution methodology.
4. Details of Key Members who shall be involved in the Project execution including their experience levels.
5. Detail of equipment owned by the Company relevant to execution of advertised contract.
6. Resources available in terms of trained manpower/General equipment to handle Tier-1 Oil spill for Oil and Gas Operations.
7. List of all jobs under execution with the value of the Job and percentage completion.( With particular emphasis on project of similar magnitude carried out in Oil and Gas Sector)
8. HSE Management Systems, Policies and supporting documentation demonstrating compliance to HSSEQ questionnaire.

9. Copies of Valid Quality Certifications / Accreditations (eg: ISO 9001) or any other certification as applicable.
10. Company's financial performance documents (Audited Balance sheets and Profit and Loss statements, Auditors Report and Notes to Accounts etc.) for last 2 (two) years. Latest financial statement should not be older than 12 months on the date of submission of response to Expression of interest.

Also, note –

- i. Normally standalone financials of the bidding entity only will be considered. However, consolidated financials at the bidding entity level, if available, can also be submitted. Parent company or Affiliate's financials can be submitted and considered, subject to submission of Parent/ Affiliate company guarantee. This should be clearly mentioned in the EoI response.
- ii. Evaluation will be done only on the basis of the published annual reports / audited financials containing Auditor's report, Balance sheet, Profit & Loss a/c and Notes to Accounts.
- iii. In case of unaudited statements (if there are no audit requirements for auditing of financials as per the local law), the financials shall be accompanied by a certificate from a Certified Accountant. Certificate should also mention the fact that there is no requirement of audit of the financials as per the local law.

All qualifications and exceptions brought out in Auditor's report and Notes to Accounts would be factored in while undertaking financial evaluation.

The interested contractors should evince interest to participate in the Expression of Interest by clicking on the "[Evince Interest](#)" link for the corresponding EoI listing on the Cairn Website i.e. <http://www.cairnindia.com> and submit their contact details online. Further to this, interested contractors would be invited to submit their response via Smart Source (Cairn's e Sourcing Platform). The contractors would be requested, as a minimum, to submit the above documents and details for prequalification via Smart Source within Fourteen (14) days of publication of this EoI.

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